



Data Integration **Solved**



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# Company Brief

## About Us

- Etlworks cloud-first Data Integration platform solves fundamental data Integration problems.
- Privately owned Etlworks LLC was founded in 2016 . It is headquartered in Pittsburgh, Pennsylvania.
- We provide world-class support to our clients around-the-clock.

## Customers

- Customers in healthcare, finance, manufacturing, government, education, logistics, and many other industries.
- 25 countries.
- Largest customers: NBC Universal, UMusic, US Silica, Zenefits, Sermo, Gladly, Spireon, Dayton Freight, Alchemy Systems.

## Team

- 2 co-founders.
- Engineers in Pittsburgh PA, Columbus OH, and Washington DC.
- Partners in Kiev Ukraine, Sidney Australia and Cape Town South Africa.

# Hundreds of Customers

NBCUniversal

 Gladly

 DAYTON  
FREIGHT

QuickFee.

 MUSIC

*Leading*  
REAL ESTATE COMPANIES  
OF THE WORLD

 zenefits

intertek  
alchemy

 US  
SILICA

 SERMO

 BSS  
GROUP

 involve

Tradedoubler

 kyero

 Spireon

 Truepill

PeopleX Connect

 TEMPO

 SAVINO DEL BENE  
Global Logistics And Forwarding Company

PatientWisdom, Inc.  
We hear you.

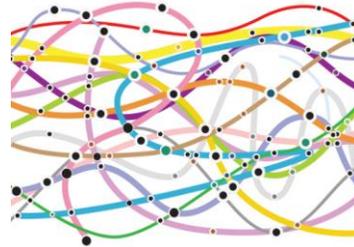
# Capabilities



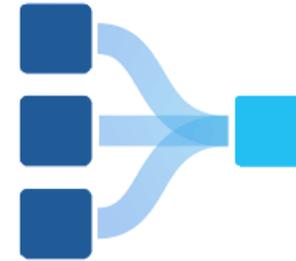
**Cloud-native.** Can be installed **on-premise**



Intuitive **Web UI**



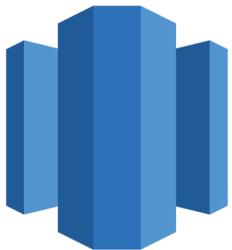
**250+** connectors,  
**50+** transformations



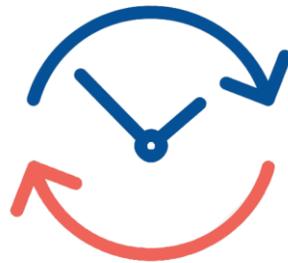
**Any to Any ETL**



**Snowflake ETL and ELT**



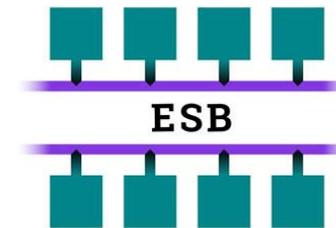
**Synapse, Redshift,  
BigQuery, GreenPlum**



Real-time data  
**streaming**



Change **Data Capture**  
(CDC)



**API management,  
Enterprise Service Bus**



Can connect to any  
third-party **API**

# Comparison with other vendors

**Etlworks** is a modern, cloud-first, any-to-any data integration platform

Feature	Etlworks	Talend	MuleSoft	Stitch	Matillion	DMS	FiveTran	HVR	Qlik
Any-to-any ETL	Yes	Yes	No	Yes	No	No	Yes	No	No
Multi-cloud	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes
On-premise	Yes	Yes	Yes	No	No	No	No	Yes	Yes
Large volume performance	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
CDC	Yes	No	No	Yes	No	Yes	Yes	Yes	Yes
Connectors	220+	150+	80+	125+	100+	15+	100	40+	50+
No coding	Yes	No	No	Yes	No	Yes	Yes	Yes	Yes
API management	Yes	Yes	Yes	No	No	No	No	No	No

# Case Studies

**NBCUniversal** (a media company) needed a solution which will allow them to aggregate metadata from various content providers such as Netflix, Amazon Video, all major networks (ABC, CBS, etc.) and load it into the MongoDB and their internal system via the REST API. Prior to selecting Etlworks they were using in-house solution implemented in .Net. The solution wasn't stable enough and required a team of developers to support. They evaluated multiple tools including Talend and Mulesoft but selected Etlworks. The solution has been in production since 2018. It allows them to load metadata into multiple systems almost in real-time and requires minimum support.

**Alchemsystems** (a software company) was looking for a solution which will allow them to stream data in real time from 1600+ MySQL databases into the Snowflake. Their existing provider (Alooma) announced that they are dropping support for Snowflake in Q4 2020. Prior to selecting Etlworks they evaluated Amazon DMS, Azure Data Factory, FiveTran, Talend, HVR and Matillion ETL. None of them worked reliably. Many of them didn't work at all due to the extremely large number of tables and other factors. They started a trial with us in February and had it up and running in production in March.

**Sermo** (a health care company) needed a solution to load data from multiple SQL Server and MySQL databases, Salesforce, Marketo, Smartsheets and JIRA into the Amazon Redshift. Prior to selecting Etlworks they were using Amazon DMS and ETL programs developed in-house. Using DMS was literally a nightmare mostly because the flows were getting stuck for unknown reason and in order to "unstuck" them they were constantly restarting the service. Integration with Salesforce, Marketo, Smartsheets never actually worked at all. They were up and running with Etlworks in 2 weeks, started adding new SaaS sources next month and are currently loading ~ 1 billion records every day. Etlworks is actively working with Sermo on implementing new features.

# Testimonials

In my experience as a CTO, I've worked with a large number of vendors, and ETLWorks is without a doubt in the top tier. Beyond the phenomenal support, the application itself has worked great and I couldn't recommend it any more highly.

**Chris Furlong, CTO, Anduin tech**

**Bhavin Goradia, President, BioUrja**

In searching for a cloud based ETL tool we looked at Matillion, FiveTran, Azure Data Factory, Talend and more. Etlworks gave the best value with the right mix of features, versatility, pricing and most importantly their best-in-class, cordial and superlative support.

I honestly feel like I'm working with another developer on my team when I'm speaking to them. Communication is direct and instant, they have been proactive in investigating our setup and adjusting their code to accommodate for our scenarios.

**Bryan Meyerovich, Sr. Software Engineer, Sermo**

# Plans & Pricing

Startup	Business	Enterprise
<b>\$300</b> month	<b>\$600</b> month	<b>\$900+</b> month
Shared instance, best for processing up to 100K records a day, unlimited users and connectors	Shared instance, best for processing up to 1M records a day, unlimited users and connectors	Dedicated instance, cloud and on-premise, unlimited records, unlimited users, tenants, and connectors

# Services

Etlworks is a modern, cloud-first, any-to-any data integration platform that scales with the business



## Support

Standard support is included

Extended support is available

Custom SLA is available



## Development

Professional services and support

Custom data integration development

Trusted Partners



## Consulting

Best in class project management

Highly trained engineers and testers

Short implementation cycle

Our distributed team comprised of engineers, industry experts, and savvy entrepreneurs. We work hard to deliver easy-to-use data integration software that scales. Read more about [Etlworks support](#)



# Contact Us

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